

metin@agcurate.com

We make our food more investable, sustainable,

and resilient to climate change.



Our Timeline

- 1st Pivot early 2022
- Parametric Crop Insurance
- €20M capacity from AXA
- Patented AI Crop Classification Tech

2022

• Agricultural ROI Estimation

• Utilizing PLG

• ~10x YoY Growth

2026

2020

2024



- Accurate rural intelligence
- Market Exploration
- Met w/ 250 industry stakeholders

- 2nd Pivot late-2023
- FieldOps Al Co-pilot for Agri-Ops
- Underdigitalized, Scalable Market



Our food:

frozen veggies snickers bar potato chips waffles biscuits fresh veggies nuts hazelnuts chocolate spreads peanut butter beans sunflower seeds fruit bars



Operational costs of crop production are INCREASING!



CPG Food Companies produce crops with **planned farming operations** across thousands of hectares around the world.

They need 360° view on both supply and demand.

Agricultural operations today:

Shrinking resources

- → Limited natural resources
- → Climate change
- → Crop production costs

Challenge

Growing demand & complexity

- → Acceptable prices
- → Availability
- → Sustainability

Manual ops are costly & time consuming

Today

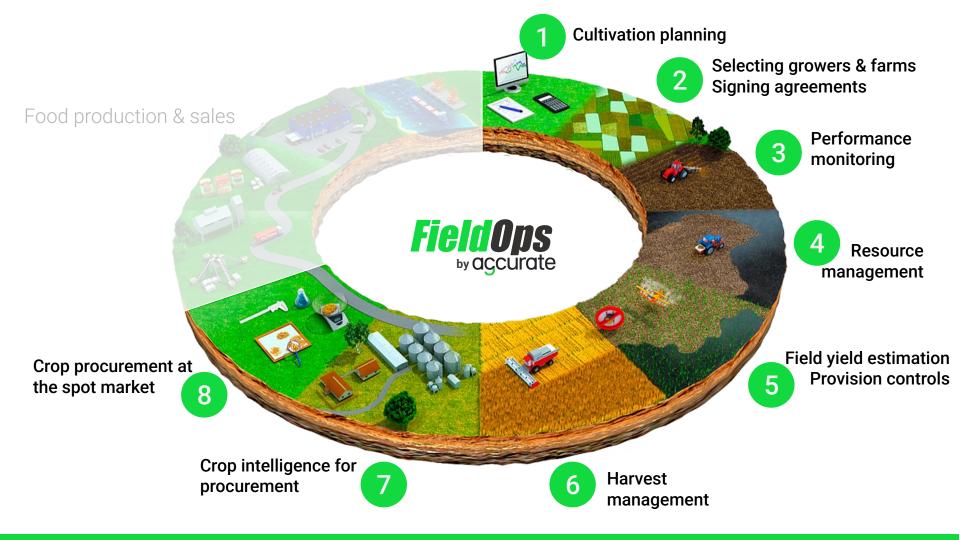
IoT is ops heavy & costly for farm ops at scale
Remote sensing focus is on farmers

Multi-modal satellite data for cost efficiency

The Future with accurate

Generative & efficient Al for scale

All-in-one ops management for simplicity





Designed for collaborative teams



360° crop production management



Powerful web & mobile platform



Savings of our customers with *FieldOps*

Fertilizer, seed, harvest

average cost

€1.5 M /year

ատ10% savings Visiting farms, field operations

average cost
€100k /year

up to 50% savings

Agricultural field personnel costs

average cost
€100k /year

up to 50% savings

Time spent by field personnel on the fields

average time spent

~14k

hrs/year

up to 50% savings

up to 15% savings in costs, 50% savings in time spent

Our customers love to work with us



Tasleem Ahmed Senior Director, Crop Subscription Services

Agcurate's FieldOps™ Crop Intelligence Solution has significantly enhanced the precision and consistency of our forecasts. We would love to continue and broaden our partnership in the upcoming years.

kynetec



Kubilay Üstoğlu Director of Agri-operations

Thanks to this cooperation, we have digitized the activities we carry out on 7000 ha and established a system where we can keep the data under control consistently, based on data-driven analysis. We can examine the field data on-site during each provision period and record it in the system, making it easier to access our fields. Agcurate FieldOps™ has been an important step towards digitalization and sustainability in agriculture.

KEREVITAS

Check it out **here**

Team

Founders



Metin Emenullahi CEO

Startup Entrepreneur since 2009, Computer Scientist Finance, Strategy & Product mgmt





Berk Ülker CAIO

Defense Ind. & academy for +10 yrs Electrical Electronics Eng., PhD ML, DL, Remote Sensing

Core Team



Ramil Azmammadov Senior Agri-operations Consultant

Agri-operations management, +10 yrs MSc in Agribusiness Dr. Agro ops in AZE, Agronomy Advisory



Ahmet Rasim Demirtaş Senior Business Development Coordinator

Project management for +5 yrs BD coordination, Partnerships Management



FieldOps so far in numbers:



Key Metrics

















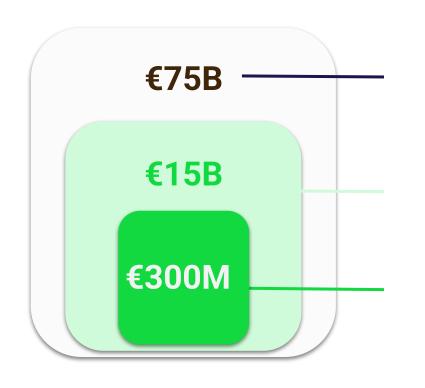
Revenue model

Crop Production	Crop Intelligence		
€3-15 / ha / year	~ €2.500 / country / crop		

ARR per Segments

Low Market	Mid Market	High Market
Customer	Customer	Customer
€5-15k / year	€15-60k / year	€60-500k / year

Market



TAM = 5B* ha farms x €15** / ha / yr

acc. to FAO

** FieldOps pricing

SAM = TAM x 20%*

* US, EU, Middle-East, Central Asia

SOM = SAM x 2%*

* 2030 goal

Competition

Company / Value	agcurate	cropx	Agritask 🝃	AgroScout Detection Done Right	EOS DATA ANALYTICS	OneSoil (?
360° Ops Mgmt.	V	X	X	X	X	X
Precision Agriculture	•	V	•	•	V	•
Regional Crop Intelligence	V	X	X	X	V	V
ROI Monitoring	V	X	X	~	~	~
Target Segment	CPG Food Companies (B2B)	Farmers (B2C)	Farmers, Cooperatives (B2B)	Farmers (B2B, B2C)	Mixed (B2B, B2C)	CPGs, Farmers (B2B)

We are looking for €750K @ 3M pre

Budget Use:

Sales ~ €150K

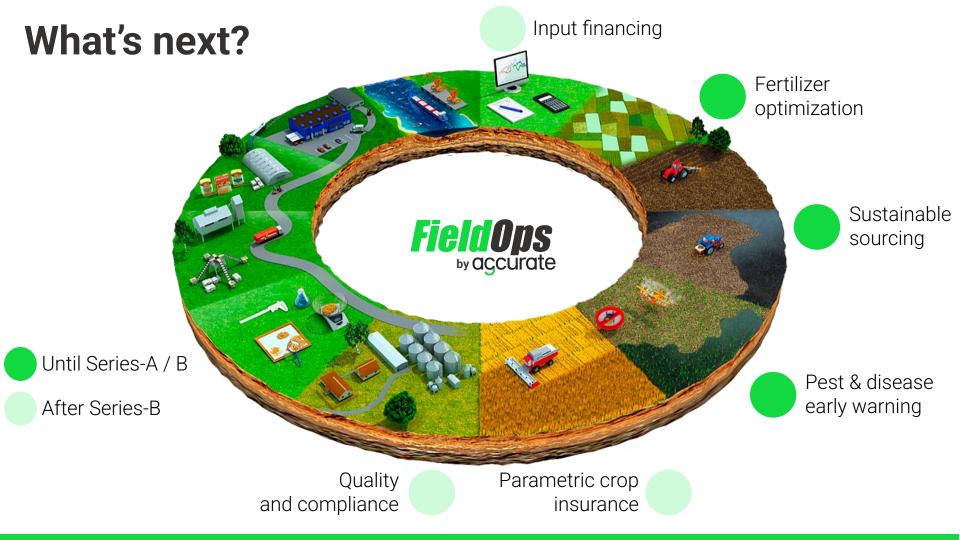
COGS, Digital Marketing ~ €250K

R&D ~ €500K*

Burn Rate ~ €35K

* 30-40% will be co-funded by non-equity funding.







Our Impact Goal*

SDG Target	Stakeholder	What We Do	Our Target	Outputs	Impact Goals	Impact Class (ABC)**
SUSTAINABLE FOOD PRODUCTION AND RESILIENT AGRICULTURAL PRACTICES	Contract Farming Organizations	Climate resiliency of farming by improving agronomy support	*250.000 hectares in 3 years *1.500.000 hectares in 5 years	Land under sustainable farming increased.	Resilient agricultural practices implemented.	Contribute to solutions

^{*}According to Nesta Standards of Evidence, we are at Level 1 and we target Level 2+ in 1 year

^{**}Impact management project (IMP) ABC classification